

#### **Holista Colltech Limited**

(ASX:HCT / ABN 24 094 515 992) 283 Rokeby Road Subiaco WA 6008

P: +61 412 474 180 W: www.holistaco.com

# Holista Delivers Record Full-Year Revenue and

**Positive Outlook for 2022** 

**ASX Announcement** 

**28 February 2022** 

## **Highlights**

- Full-year revenue jumps 13% to a record high of \$8m with three out of four of Holista's businesses contributing to the growth
- Net loss before tax improves significantly to \$1.2m (2020 loss: \$5.6m) despite the impact of the COVID-19 global crisis
- Dietary Supplements is a major contributor to the improved results as sales increase 18% to \$6.2m over the previous corresponding period (pcp)
- Food Ingredients sales lift 33% pcp to \$1.4m and Ovine Collagen sales rise 43% pcp to \$248k
- Infection Control sales detracted but is expected to stage a turnaround this year
- Positive 2022 outlook with multiple growth opportunities and improving trading conditions across all divisions

**Holista Colltech Limited** (ASX: HCT, **Holista** or the **Company**) is pleased to provide the following commentary in respect to its unaudited FY2021 full year results.

Holista and its consolidated entities (the **Group**) posted a 12.9% increase in Group revenue to a record high of just over \$8 million for the 12-months ended 31 December 2021 as the full year net loss before income tax expense narrowed significantly to \$1.2 million from a loss of \$5.6 million in the previous year.

The improved result was achieved despite the negative impact of COVID-19 with three out of four of Holista's key divisions delivering strong growth over the previous corresponding period (**pcp**).

#### **Divisional Performance**

The Company's Dietary Supplements division continued to be the largest income contributor to the Group. Revenue from this business jumped by 18% to \$6.2 million as sales rebounded strongly from the easing in COVID-19 restrictions in Malaysia and an increase consumer focus on health and wellbeing.

Holista's Healthy Food Ingredients business division was another standout as sales lifted by 33% to \$1.4 million in 2021. The result was driven by increased orders for Holista's GI Lite™ innovation from US-based Costanzo's Bakery, Inc. and HWH International, and increased orders for its proprietary 80Less™ healthy sugar substitute from drinks manufacturer Rex Industry Berhad.

The Collagen Manufacturing business division also grew strongly with sales up by 43% to \$248,000 in 2021 compared to the previous corresponding period. The improvement is mainly due to increased orders from Behn Meyer in Thailand as the COVID-19 restrictions eased.

However, revenue from Holista's Infection Control division fell to \$229,000 in 2021 from \$665,000 in the pcp. Supply chain disruptions from COVID-19 contributed to the disappointing result, although sales have started to recover in recent months and the launch of new products are expected to further lift the performance of this business in 2022.

#### **Expenses and Profit**

Holista posted a significant improvement in pre-tax net loss to \$1.2 million in 2021 compared with a \$5.6 million loss in the 2020 financial year. Net loss after tax also improved materially to \$1.3 million versus \$5.7 million in the previous year.

A decrease in expenses and the change in the sales mix between Holista's various businesses were the main drivers for the improved loss position.

The Company's Dietary Supplements and Ovine Collagen divisions generated better margins as these are more established businesses, while the Healthy Food Ingredients and Infection Control Solutions divisions are expected to see improved margins as these businesses continue to scale up.

#### Outlook

Holista is expecting to deliver further growth in revenue and earnings with its four businesses facing better trading conditions and the following in 2022.

The Supplements business continues to see strong demand for its supplements and vitamins in light of the ongoing easing of COVID-19 social restrictions in Malaysia. The launch of Holista's water soluble vitamin D product is also expected to contribute to growth in this business. Vitamin D is increasing being recognised a key nutrient for immunity and Holista will continue to use this opportunity in Malaysia and other countries.

The outlook for Food Ingredients is also bright following the 12<sup>th</sup> of October 2021 announcement of a term sheet collaboration agreement with Country Farms (the Agreement), a wholly owned subsidiary of Berjaya Corporation Berhad, to customise and commercialise the Company's unique healthy food innovations for several international franchises under Berjaya's umbrella.

Country Farms has completed the final testing of a healthier version of croissant that will be launched in 327 Starbucks stores across Malaysia in the second half of 2022, and Holista expects more food products using its technology to be announced later this year.

Under the Agreement, Country Farms will be the Centre of Distribution for Holista's range of healthy food products for companies within the Berjaya group, which includes the franchises of Starbucks, 7-Eleven and Kenny Rogers Roasters, amongst others.

Holista is also working a range of plant-based meats to compliment the low GI range at the request of Starbucks Malaysia.

Meanwhile, the Ovine Collagen business could lead to an improvement in earnings this year. Guangzhou Sinbio Cosmetic Co Ltd is undertaking tests and securing regulatory approval to import Holista's cosmetic-grade collagen into China.

As part of this process, Holista's Material Safety Data Sheet (MSDS) for bulk ovine collagen has been granted approval by Chinese Customs. This will allow Holista to ship bulk raw collagen to the country for final testing.

Finally, the Infection Control business is expected to stage a turnaround this year from improved sales of its Natshield<sup>TM</sup> sanitiser, nasal balm, and wipes.

This includes the nasal balm, which was launched online in Q4 2021 and will be sold in the United States through multi-level marketing network in the near future; and the previously announced SARS-CoV-2 rapid test kit branded as Gene Sign that is awaiting final approval by regulators in Colombia.

Securing the approval in Colombia will also give Gene Sign corresponding approvals in Brazil, Argentina and Mexico thanks to an arrangement between the four countries.

In North America, Gene Sign is also in the process of gaining approval under the Medical Device Single Audit Program (MDSAP) with the United States Food and Drug Administration (FDA).

Separately, Gene Sign's Reverse-Transcription Loop-Mediated Isothermal Amplification (RT-LAMP) technology is undergoing final evaluation in the United Kingdom to secure COVID Testing Devices Authorisation (CTDA) that will allow it to be sold in that market. Similar application is being undertaken in Colombia.

This announcement has been approved by the Board of Directors. All figures are unaudited and subject to change.

The final audited figures will be included in Holista's Annual Report, which is being finalised.

#### **About Holista Colltech Limited**

Holista Colltech Ltd (Holista or the Company) is an innovator in health and wellness solutions based in Perth, Australia. It is listed on the Australian Securities Exchange (ASX:HCT).

Holista's core business divisions are Dietary Supplements, Healthy Food Ingredients, Ovine Collagen and Infection Control Solutions. The suite of health and food related solutions combines the best of nature and science is to address the evolving needs so that people can live better and healthier lives.

Key products include one of the market-leading and best-selling health supplements, low-GI food ingredients used by leading food manufacturers, disease-free and ovine collagen, all-natural, non-toxic and effective sanitisers for consumers and industrial applications.

Over the years, the Company has successfully developed and patented worldleading technologies in the field of Global Health and Wellness Industry.

Holista is passionate to combine economic success with enriching lives for a sustainable future.

#### For further information, please contact:

To join Investor Mailing list: investor@holistaco.com

General Enquiries: enquiries@holistaco.com

Australia Malaysia

283 Rokeby Road Subiaco 12th Floor, Amcorp Trade Centre, PJ WA 6008 Western Australia Tower No. 18, Persiaran Barat off Jalan Australia Timur 46000, Petaling Jaya, Malaysia

P: +61 412 474 180 P: +603 7965 2828 ; F: +603 7965 2777

#### Australia and New Zealand Investor relations and media enquiries:

Brendon Lau, Vantage Point Partners E: brendon@vantagepointpartners.com.au

M: +61 409 341 613

#### Global Investor relations and media enquiries:

WeR1 Consultants Pte Ltd E: holista@wer1.net

M: +65 6721 7161

#### Holista Colltech Limited Appendix 4E Preliminary final report

#### 1. Company details

Name of entity: Holista Colltech Limited

ABN: 24 094 515 992

Reporting period: For the year ended 31 December 2021 Previous period: For the year ended 31 December 2020

#### 2. Results for announcement to the market

				\$
Revenues from ordinary activities	up	12.9%	to	8,023,129
Loss from ordinary activities after tax attributable to the owners of Holista Colltech Limited	down	77.1%	to	(1,256,209)
Loss for the year attributable to the owners of Holista Colltech Limited	down	77.1%	to	(1,256,209)

#### Dividends

There were no dividends paid, recommended or declared during the current financial period.

#### Comments

The loss for the consolidated entity after providing for income tax and non-controlling interest amounted to \$1,256,209 (31 December 2020: \$5,483,167).

#### 3. Net tangible assets

	Reporting period Cents	Previous period Cents
Net tangible assets per ordinary security	1.03	1.63

#### 4. Control gained over entities

Not applicable

#### 5. Loss of control over entities

Not applicable.

#### 6. Dividends

Current period

There were no dividends paid, recommended or declared during the current financial period.

#### Previous period

There were no dividends paid, recommended or declared during the previous financial period.

#### 7. Dividend reinvestment plans

Not applicable.

Holista Colltech Limited Appendix 4E Preliminary final report
8. Details of associates and joint venture entities
Not applicable.
9. Foreign entities
Details of origin of accounting standards used in compiling the report:
Australian Accounting Standards
10. Audit qualification or review
Details of audit/review dispute or qualification (if any):
Not Applicable
11. Attachments
Details of attachments (if any):
The Preliminary Final Report of Holista Colltech Limited for the year ended 31 December 2021 is attached.

Date: 28 February 2022

12. Signed

Jay Stephenson Company Secretary \_\_\_\_\_

Holista Colltech Limited Appendix 4E Preliminary final report

#### **Company Update**

#### **Group Operations Review:**

Holista Colltech Limited (**Holista** or the **Company**) posted a 12.9% increase in group revenue to a record high of just over \$8 million for the 12-months ended 31 December 2021 as the full year net loss before income tax expense narrowed significantly to \$1.2 million from a loss of \$5.6 million in the previous year. Net loss after tax also improved materially to \$1.3 million versus \$5.7 million in the previous year.

The improved result was achieved despite the negative impact of COVID-19 with three out of four of Holista's key divisions delivering strong growth over the previous corresponding period (**pcp**).

During the 2021 financial year (**FY2021**), Holista and its controlled entities (the **Group**) focused on the following four core business areas:

- Healthy Food Ingredients
- Infection Control Solutions
- Dietary Supplements ; and
- Ovine Collagen

#### **Dietary Supplements:**

The Company's Dietary Supplements business division continued to be the largest income contributor to the group. Revenue from this business jumped by 18% to \$6.2 million as sales rebounded strongly from the easing of COVID-19 restrictions in Malaysia, increased consumer focus on health and wellbeing, and the launch of a new health supplement called Hydro D in Q3 FY2021.

Hydro D is a water-soluble vitamin D that has far better absorption compared to fat-soluble base and more efficient to supplement the body's immune system. Studies have also shown that deficiency in Vitamin D contributes to the causal pathway of COVID-19 mortality risk and disease severity<sup>1</sup>.

Holista is planning to develop other new products to be sold commercially this year, including chewable Omega-3 gummies for children.

## **Healthy Food Ingredients:**

Holista's Healthy Food Ingredients business division increased sales by 33% to \$1.4 million in FY2021. The result was driven by increased orders for Holista's GI Lite™ innovation from US-based Costanzo's Bakery, Inc. and HWH International, and increased orders for its proprietary 80Less™ healthy sugar substitute from drinks manufacturer Rex Industry Berhad.

#### Ovine Collagen:

The Collagen Manufacturing business division also grew strongly in the period with sales up by 43% to \$248,000 in FY 2021 compared to the previous corresponding period. The improvement is primarily due to increased orders from Behn Meyer in Thailand as the COVID-19 restrictions eased.

#### Infection Control Solutions:

Holista's Infection Control Solutions business division achieved sales of \$229,000 in FY2021 compared with \$665,000 in the previous corresponding period. This is the second year that this business contributed to the Group's revenue.

Supply chain disruptions from COVID-19 contributed to a drop in revenue, although sales have begun to recover in recent months with the launch of new products, such as the nasal balm, expected to lift the performance of this business in 2022.

Holista Colltech Limited Appendix 4E Preliminary final report

## **Company Update (continued)**

#### **Outlook**

Holista is expecting to deliver further growth in revenue and earnings with its four businesses divisions facing better trading conditions and the following in 2022.

The Supplements business continues to see strong demand for its supplements and vitamins in light of the ongoing easing of COVID-19 social restrictions in Malaysia. The launch of Holista's water soluble vitamin D product is also expected to further contribute to growth in this business.

The outlook for Food Ingredients is bright following the 12<sup>th</sup> of October 2021 announcement of a term sheet collaboration agreement with Country Farms, a wholly owned subsidiary of Berjaya Corporation Berhad, to customise and commercialise the Company's unique healthy food innovations for several international franchises under Berjaya's umbrella.

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Meanwhile, the Ovine Collagen business could also lead to an improvement in earnings in FY2022. Guangzhou Sinbio Cosmetic Co Ltd is undertaking tests and securing regulatory approval to import Holista's cosmetic-grade collagen into China. As part of this process, Holista's Material Safety Data Sheet (MSDS) for bulk ovine collagen has been granted approval by Chinese Customs. This will allow Holista to ship bulk raw collagen to China for final testing.

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This includes the nasal balm, which was launched online in Q4 2021 and will be sold in the United States through multi-level marketing network in the near future; and the previously announced SARS-CoV-2 rapid test kit branded as "Gene Sign" that is awaiting final approval by regulators in Colombia.

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## **Holista Colltech Limited**

ABN 24 094 515 992

**Preliminary Final Report - 31 December 2021** 

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## Holista Colltech Limited Consolidated statement of profit or loss and other comprehensive income For the year ended 31 December 2021

	Note	Consolid 2021 \$	dated 2020 \$
Revenue from contracts with customers	1	8,023,129	7,106,635
Other income	2	100,400	368,739
Expenses Changes in inventories of finished goods and work in progress Raw materials and consumables used Distribution costs and other costs of sales Advertising and promotion Consultancy and professional fees Depreciation and amortisation expense Employee benefits Finance costs Foreign exchange (loss) Impairment Research and development Share-based payments expense Other expenses	3 3	460,942 (3,890,425) (478,278) (509,560) (882,975) (199,999) (2,965,656) (46,604) (12,092) (144,515) (205,124) 360,109 (813,356)	363,950 (3,484,941) (404,327) (473,592) (939,209) (220,869) (2,891,621) (68,406) (381,130) (3,310,442) (339,850) (168,170) (750,747)
Loss before income tax expense	_	(1,204,004)	(5,593,980)
Income tax expense	_	(153,030)	(86,587)
Loss after income tax expense for the year		(1,357,034)	(5,680,567)
Other comprehensive income			
Items that will not be reclassified subsequently to profit or loss Foreign currency translation		49,709	88,979
Other comprehensive income for the year, net of tax		49,709	88,979
Total comprehensive income for the year	:	(1,307,325)	(5,591,588)
Loss for the year is attributable to: Non-controlling interest Owners of Holista Colltech Limited		(100,825) (1,256,209) (1,357,034)	(197,400) (5,483,167) (5,680,567)
Total comprehensive income for the year is attributable to: Non-controlling interest Owners of Holista Colltech Limited		(1,307,325)	75,747 (5,667,335)
	=	(1,307,325)	(5,591,588)
		Cents	Cents
Basic loss per share Diluted loss per share		(0.46) (0.46)	(2.04) (2.04)

#### Holista Colltech Limited Consolidated statement of financial position As at 31 December 2021

	Note	Conso 2021 \$	lidated 2020 \$
Assets			
Current assets Cash and cash equivalents Trade and other receivables Inventories Income tax refund due Other current assets Total current assets	4 5 6 8 9	1,213,093 2,405,214 1,521,917 49,155 1,007,569 6,196,948	2,725,237 1,558,007 1,108,346 - 1,201,977 6,593,567
Non-current assets Property, plant and equipment Right-of-use assets Intangible assets Deferred tax asset Total non-current assets	10 7 11	1,010,263 113,413 134,157 83,166 1,340,999	1,112,490 124,824 146,471 75,412 1,459,197
Total assets		7,537,947	8,052,764
Current liabilities Trade and other payables Contract liabilities Borrowings Leases Short-term provisions Total current liabilities	12 13 14 15	3,356,670 5,245 364,882 13,521 34,496 3,774,814	1,719,277 458,729 401,173 28,155 13,414 2,620,748
Non-current liabilities Borrowings Leases Short-term provisions Total non-current liabilities	14 15	417,774 94,146 275,000 786,920	430,605 82,764 275,000 788,369
Total liabilities		4,561,734	3,409,117
Net assets		2,976,213	4,643,647
Equity Issued capital Reserves Accumulated losses Equity attributable to the owners of Holista Colltech Limited Non-controlling interest	16 17	21,707,478 (204,502) (17,405,332) 4,097,644 (1,121,431)	21,707,478 (137,344) (16,149,123) 5,421,011 (777,364)
Total equity		2,976,213	4,643,647

## Holista Colltech Limited Consolidated statement of changes in equity For the year ended 31 December 2021

Consolidated	Issued capital \$	Share-based Payments Reserves \$	Foreign Currency Translation Reserve \$	Accumulated Losses \$	Non- controlling interest \$	Total equity
Balance at 1 January 2020	14,548,515	2,642,722	(313,283)	(12,455,239)	(853,113)	3,569,602
Loss after income tax expense for the year Other comprehensive income for the year, net of tax	- -	- 	(184,170)	(5,483,167)	(197,400) 273,149	(5,680,567) 88,979
Total comprehensive income for the year	-	-	(184,170)	(5,483,167)	75,749	(5,591,588)
Shares issued during the year (note 16) Transaction costs (note 16) Transfer of expired options balance	6,527,337 (29,874)	- - (1,505,783)	-	- - 1,505,783	:	6,527,337 (29,874)
Exercise of performance rights Shares based payment expenses	661,500	(945,000) 168,170	-	283,500	-	- 168,170
Balance at 31 December 2020	21,707,478	360,109	(497,453)	(16,149,123)	(777,364)	4,643,647
Consolidated	Issued capital \$	Share-based Payments Reserves \$	Foreign Currency Translation Reserve \$	Accumulated Losses \$	Non- controlling interest \$	Total equity \$
Balance at 1 January 2021	21,707,478	360,109	(497,453)	(16,149,123)	(777,364)	4,643,647
Loss after income tax expense for the year Other comprehensive income for the year, net of tax	-	-	- 292,951	(1,256,209)	(100,825) (243,242)	(1,357,034) 49,709
Total comprehensive income for the year	-		292,951	(1,256,209)		
Shares based payment expenses	<u>-</u>	(360,109)				(360,109)
Balance at 31 December 2021	21,707,478		(204,502)	(17,405,332)	(1,121,431)	2,976,213

## Holista Colltech Limited Consolidated statement of cash flows For the year ended 31 December 2021

	Note	Consol 2021 \$	idated 2020 \$
Cash flows from operating activities Receipts from customers Payments to suppliers and employees Finance costs Interest received Other revenue Income tax paid Government grants		7,119,182 (8,678,056) (46,604) 9,934 - (169,503) 88,979	6,324,724 (10,342,180) (68,406) 23,405 268,856 (74,009)
Net cash used in operating activities		(1,676,068)	(3,867,610)
Cash flows from investing activities Purchase of property, plant and equipment Purchase of intellectual property Refund/(Increase) of deposits/investments	10 11	(38,124) (3,333) 91,809	(13,362) (20,979) (46,405)
Net cash generated from/(used in) investing activities		50,352	(80,746)
Cash flows from financing activities Proceeds from issue of shares Proceeds from/(Repayment of) borrowings, net Repayment of lease Share issue transaction costs	16	170,429 (60,935)	6,527,337 121,669 (39,621) (29,874)
Net cash from financing activities		109,494	6,579,511
Net (decrease)/increase in cash and cash equivalents Cash and cash equivalents at the beginning of the financial year Change in foreign currency held		(1,516,222) 2,725,237 4,078	2,631,155 101,400 (7,318)
Cash and cash equivalents at the end of the financial year	4	1,213,093	2,725,237

## Note 1. Revenue from contracts with customers

	Consoli 2021 \$	dated 2020 \$
Revenue from contracts with customers	8,023,129	7,106,635
Note 2. Other income		
	0 1	Jacon J
	Consoli 2021 \$	2020 \$
Government Grants - Research and development Government Grants - Cashflow Boost and JobKeeper Subsidy Government Grants - Forgivable loan	51,657 9,600 27,722	163,540 105,316 - 23,405
Interest income Other income	10,531 890	76,478
Other income	100,400	368,739
Note 3. Loss before income tax	Consoli 2021	2020
Loss before income tax includes the following specific expenses:	\$	\$
Impairment		
Impairment of other assets	-	448,086
Impairment on credit losses	144,515	2,341,655
Impairment of goodwill	-	520,655
Doubtful debts expensed	<del>-</del>	46
Total impairment	144,515	3,310,442
Other Expenses		
Compliance and regulatory costs	267,779	267,913
Insurance Other expenses	120,394 41,383	77,103
Other expenses Collie factory maintenance costs	95,880	13,463 110,306
Audit fees	90,288	86,334
Office expense and other occupancy costs	197,632	195,628
Total Other Expenses	813,356	750,747
Employee Benefit Expense Short-term		
Salary and wages, including directors fees	1,935,235	1,988,208
Superannuation	243,742	247,538
Medical and Insurance	82,104	98,478
Bonus and Incentive	478,946 125,342	316,637
Travel Others	125,342 100,287	152,071 88,689
Total Employee Benefit Expense Short-term	2,965,656	2,891,621

## Note 3. Loss before income tax (continued)

## Note 4. Cash and cash equivalents

	Consoli	Consolidated		
	2021 \$	2020 \$		
Current assets Cash at bank Cash on deposit	513,012 700,081	310,191 2,415,046		
	1,213,093	2,725,237		

#### Note 5. Trade and other receivables

	Consoli	Consolidated		
	2021 \$	2020 \$		
Current assets				
Trade receivables	4,279,963	3,138,830		
Less: Allowance for expected credit losses	(1,934,523)	(1,751,581)		
•	2,345,440	1,387,249		
Other receivables	5,507	119,634		
Amounts advanced to a related party	180,623	180,623		
Amounts advanced to a third party	294,534	294,534		
Less: allowance for expected credit losses	(475,157)	(475,157)		
Interest receivable	54,267	51,124		
	2,405,214	1,558,007		

## Note 6. Inventories

	Consoli	Consolidated		
	2021 \$	2020 \$		
Current assets				
Raw materials - at cost	463,175	948,667		
Finished goods - at cost	596,935	33,336		
Stock-in-transit	461,807	126,343		
	1,521,917	1,108,346		

## Note 7. Right-of-use assets

	Consolid	Consolidated	
	2021 \$	2020 \$	
Non-current assets Properties	86,865	104,884	
Motor vehicles	26,548	19,940	
	113,413	124,824	

#### Reconciliations

Reconciliations of the written down values at the beginning and end of the current financial year are set out below:

Consolidated	Properties \$	Motor vehicles \$	Total \$
Balance at 1 January 2021 Additions Disposals Exchange differences Depreciation expense	104,884 - - - (18,019)	19,940 22,601 (2,669) 393 (13,717)	124,824 22,601 (2,669) 393 (31,736)
Balance at 31 December 2021	86,865	26,548	113,413

## Note 8. Income tax refund due

	Consolida	ted
	2021 \$	2020 \$
Current assets Income tax refund due	<u>49,155</u>	<u>-</u>

#### Note 9. Other current assets

	Consoli	Consolidated	
	2021 \$	2020 \$	
Current assets			
Prepayments	318,703	239,412	
Security deposits	33,616	320,463	
Other deposits	14,518	21,566	
Loan to a related party	511,246	481,641	
Right-of-return assets	129,486	101,134	
Tax recoverable	<u> </u>	37,761	
	1 007 560	1 201 077	
	1,007,569	1,201,977	

## Note 10. Property, plant and equipment

	Consolidated		
	2021 \$	2020 \$	
Non-current assets			
Freehold land and buildings	1,037,706	1,017,689	
Less: Accumulated depreciation and impairment	(339,933)	(314,367)	
	697,773	703,322	
Plant and equipment	2,041,094	2,031,321	
Less: Accumulated depreciation	(1,728,604)	(1,622,153)	
	312,490	409,168	
Total property, plant and equipment	1,010,263	1,112,490	

#### Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial year are set out below:

Consolidated	Freehold land and buildings	Plant and equipment	Motor Vehicles \$	Total \$
Balance at 1 January 2020 Additions Exchange rate differences Depreciation expense	778,385 (54,808) (20,255)	539,533 13,362 (1,351) (142,376)	- - - -	1,317,918 13,362 (56,159) (162,631)
Balance at 31 December 2020 Additions Exchange rate differences Depreciation expense	703,322 - 13,834 (19,383)	409,168 38,124 610 (135,412)	- - - -	1,112,490 38,124 14,444 (154,795)
Balance at 31 December 2021	697,773	312,490		1,010,263

## Note 11. Intangible assets

	Consolid	ated
	<b>2021</b> \$	2020 \$
Non-current assets Goodwill	<del>_</del>	
Patents and licences Less: Accumulated amortisation	221,052 (86,895) 134,157	216,788 (70,317) 146,471
	134,157	146,471

## Note 11. Intangible assets (continued)

#### Reconciliations

Reconciliations of the written down values at the beginning and end of the current and previous financial years are set out below:

Consolidated	Goodwill \$	Patents and licences	Total \$
Balance at 1 January 2020 Additions Exchange differences Impairment of assets Write off of assets Transfers (out) Amortisation expense	572,378 - (51,723) (520,655) - -	203,743 20,979 (7,032) - (45,044) (414) (25,761)	776,121 20,979 (58,755) (520,655) (45,044) (414) (25,761)
Balance at 31 December 2020 Additions Exchange differences Transfers (out) Amortisation expense	- - - -	146,471 3,333 2,881 (3,333) (15,195)	146,471 3,333 2,881 (3,333) (15,195)
Balance at 31 December 2021		134,157	134,157

## Note 12. Trade and other payables

	Consol	Consolidated	
	2021	2020	
	\$	\$	
Current liabilities			
Trade payables	1,980,419	829,857	
Accruals	668,649	433,102	
Amounts due to a Director	-	21,588	
Dividends payable	23,734	22,360	
Refund liability	340,753	368,905	
Other payables	343,115	43,465	
	3,356,670	1,719,277	

## Note 13. Contract liabilities

	Consolidated	
	2021 202 \$ \$	
Current liabilities Advance deposits and deferred revenue	5,245	458,729

## Note 14. Borrowings

			Consolidated 2021 202 \$ \$	
Current liabilities Term loan Banker's acceptance Loan from related parties Other borrowings			20,029 330,022 14,367 464	29,027 358,611 13,535
			364,882	401,173
Non-current liabilities Term loan			417,774	430,605
			782,656	831,778
Note 15. Leases				
			Consol 2021 \$	idated 2020 \$
Current liabilities Current			13,521	28,155
Non-current liabilities Non-current			94,146	82,764
			107,667	110,919
Note 16. Issued capital				
	2021 Shares	Conso 2020 Shares	lidated 2021 \$	2020 \$

#### Note 17. Reserves

	Consolid	Consolidated	
	2021 \$	2020 \$	
Foreign currency reserve Share-based payment reserve	(204,502)	(497,453) 360,109	
	(204,502)	(137,344)	

## Note 18. Dividends

There were no dividends paid, recommended or declared during the current or previous financial year.